

The Ton

Private Family Office Event
2nd March 2017, Claridges





de Brecks

DNRC

REPAIRING
OUR SERIOUSLY
WOUNDED



 **MIRABAUD** 1819
Asset Management

INGENIOUS


Justerini & Brooks
ESTABLISHED 1749
WINE & SPIRITS MERCHANTS


interpeace

Armstrong
Investment Managers LLP



Agenda

12:15	Registration
12:30	Buffet Lunch
13:30	<p>Welcome and Opening Address Seig de Vater, Founder, The Ton</p> <p>Seig has over 30 years of experience with family offices in the UK. Starting with Cazenove & Co., where for 12 years he looked after family office funds and companies, and built relationships with over 400 families. In 2000, Seig founded deBrecks Advisory and has raised in excess of US\$6 billion for various investment strategies. In 2004, Seig founded a service to visit and meet with the family offices of Australia and the Super Funds (Pension Funds). In 2005, Seig also co-founded the European Family Office Investment Forum. In 2011, Seig was appointed Chairman of FMG Eurasia, which specialises in frontier funds, Iraq, MENA, Russia, China, India and Africa.</p>
13:40	<p>Presentation one Defence National Rehabilitation Charity His Grace, the Duke of Westminster</p> <p>Hugh graduated from the University of Newcastle in June 2013 with a BSc in Countryside Management and in September 2013 he joined the Grosvenor Estate's international graduate programme which included time with its three constituent elements. In addition to working with the property arm of the Estate, the Grosvenor Group, he joined the Wheatsheaf Group as an investment analyst dealing with potential investments in food and energy sustainability and innovation before finally immersing himself closer to home in the Family Investment Office. Hugh's work experience before university included working on a sheep farm in New Zealand and a rural estate in Northumberland. In December, 2015 he joined Bio-Bean, the first company in the world to industrialise the process of recycling waste coffee grounds into advanced biofuels and bio chemicals. On the death of his father on 9 August 2016, Hugh became 7th Duke of Westminster. In his spare time, Hugh enjoys country pursuits and is a keen cricketer.</p> <p>General Sir Timothy Granville-Chapman, GBE KCB</p> <p>Granville-Chapman ended 41 years in the Army in late 2009, having been a General for 14 years. He spent 7 years on the Army Board as the Assistant Chief of the General Staff (CE of the Army), the Adjutant General (the Army's personnel and training supremo) and the Commander-in-Chief (command of the deployable Army) and 4 years on the Defence Board (as one of the 5 'Chiefs of Staff' – the Vice chief of the Defence Staff, running Defence's operational and capability business). He has directed the UK's Defence and National Rehabilitation Centre project since October 2009 and has a variety of other appointments, including being the 31st Master Gunner St James's Park, appointed by the Queen.</p>
14:00	<p>Presentation Two Global Investment Opportunities 2017 Dr. Ana Čukić Armstrong, CEO and Chief Investment Officer</p> <p>Dr. Armstrong is a founding partner of Armstrong. Previously, Ana spent six years at HBOS Plc as co-head of Insight Investment's \$2 billion Multi-Asset Group. Prior to joining Insight, Ana worked at UBS Wealth Management as Director & Head of Portfolio Construction for the UBS Managed Accounts Program managing \$6 billion. Ana has a PhD in Quantitative Economics and an MBA from Imperial College in London. She is a regular expert guest on Bloomberg TV and MNBC for world financial markets.</p> <p>John Spearman, Chairman</p> <p>John Spearman was educated at Trinity College, Dublin. He joined Collett, Dickenson, Pearce in 1972 and over the next 17 years helped to build the company into the largest private advertising group in the country and one of the most famous creative agencies in the world. In 1990 John left CDP as Chairman and Chief Executive and became the founding Chief Executive of Classic FM. In 1996 John was appointed by the Secretary of the State to the Arts Council. He also became an operating partner of Electra Investment. In 2000 John became Chairman of Framstore Ltd, the film special effects company, when he helped to buy out the company from Meglomedica. Having helped build it over seventeen years, Framstore has now been sold to Chinese Film. John is an investor in a range of other companies.</p>
14:10	<p>Presentation Three Rare Gemstone Acquisition Charlie Pragnell, Chairman, George Pragnell</p> <p>Charlie Pragnell graduated in economics and politics and began his training in the United States studying gemmology and jewellery design at the Gemological Institute of America, based in Carlsbad, California. Charlie then worked in New York's renowned diamond district, before completing an apprenticeship with one of the world's most prominent antique and period jewellery dealers. Charlie's continued passion for the jewellery trade brought him back to England where he worked in London's West End before joining the family business in January 2005. Charlie has been the firm's managing director since 2010.</p>

14:20	<p>Presentation Four Living Heritage Companies: How to combine the legacy of the past and the excitement of the future</p> <p>Renaud Dutreil, Co-Head, Mirabaud Private Equity</p> <p>Renaud is a graduate of the Institut des Etudes Politiques de Paris, École Normale Supérieure (ENS) and École Nationale d'Administration (ENA) in Paris. Mr. Dutreil served in the highest offices of French government for over fifteen years prior to his joining LVMH as Chairman of LVMH North America in 2008 and member of the board of LCapital, LVMH's Private Equity vehicle. As Minister in the French cabinet, he is known for the "Dutreil Acts", which modernized the French tax system, distribution system, professional education system and encouraged a pro-entrepreneurial culture and environment in France. He is the founder of the official label "Entreprise du Patrimoine Vivant" which distinguishes companies with exceptional manufacturing know how and historical cultural heritage.</p>
14:30	<p>Presentation Five Capitalising on the Transformation of 21st Century Energy</p> <p>Sebastian Speight, Managing Director, Infrastructure</p> <p>Sebastian established Ingenious Infrastructure in 2011. He has overall responsibility for Ingenious' investment activities in the energy and infrastructure sectors and has overseen the team's expansion into rooftop and ground mounted solar photovoltaic (pv), onshore wind, anaerobic digestion, waste to energy and energy efficiency. Sebastian sits on the Ingenious investment committee for funds managed by Ingenious Capital Management Limited. He also sits on the Board of Golden Square Energy, a joint venture between Ingenious Infrastructure and AGR, a leading renewables business, as well as on the board of IQ Biogas. Sebastian joined Ingenious in 2003, becoming a director in 2009. Prior to Ingenious, he was a Senior Associate in the banking group of Allen & Overy. Sebastian graduated from Corpus Christi, Oxford University in 1990.</p> <p>Roberto Castiglioni, Investment Director, Ingenious</p> <p>Roberto is an Investment Director in the Infrastructure team where he is responsible for managing the IEP Infrastructure portfolio across several different sectors including solar, wind and anaerobic digestion (AD). Prior to joining Ingenious in 2013, Roberto worked at the Royal Bank of Scotland in the Project Finance Syndication team, where he syndicated over £5 billion of renewable projects across Europe. His previous experience includes roles in origination, private equity and M&A across the European renewable energy sector. Roberto holds an MSC in Business Administration from LIUC and an MBA in Finance from SDA Bocconi (Italy).</p>
14:40	<p>Presentation Six Justerini & Brooks: The Art of Collecting</p> <p>Chadwick Delaney, Managing Director, Justerini & Brooks</p> <p>Chadwick Delaney runs the St. James's wine merchant Justerini & Brooks, which has been supplying fine wines and spirits from its broad portfolio since 1749. He has built cellars for some of the foremost collectors in the world. This is rooted in relationships with both the estates that Justerini & Brooks represents, and with his private clients - fine wine collectors that range from renowned international business leaders to members of the British aristocracy. He is primarily based at Justerini & Brooks' St James's Street premises in London, but is as likely to be found visiting his customers all around the world, tasting in a cellar in Burgundy or Bordeaux, or visiting the company's other offices in either Scotland or the Far East.</p>
14:50	<p>Presentation Seven International Peace Building</p> <p>Scott Weber, Director-General, Interpeace</p> <p>Mr. Weber was appointed Director-General of Interpeace in 2005. As Director-General, Mr. Weber provides strategic direction to the organization and oversees its operations, partnerships and budget. Mr. Weber was selected as a Young Global Leader by the World Economic Forum (WEF) in 2009. In 2017, Mr. Weber was invited to join the leadership team for the International Gender Champions initiative. He is also a member of the Steering Committee of the Geneva Peacebuilding Platform (GPP), as well as of the Peace and Post-conflict Alliance of the Global Education and Skills Forum (GESF) hosted by the Varkey Foundation. In his spare time, Mr. Weber works with schools and universities to integrate Peace Education into their teaching practices and curricula. Mr. Weber holds a Bachelor of Arts in International Relations, Economics and Russian from Georgetown University and Certificates of Executive Education in Leadership from Harvard University's JFK School of Government and Oxford University's Saïd Business School.</p>
15:00	<p>Thank you and Closing Address</p> <p>Seig de Vater, Founder, The Ton</p>
15:10	<p>Drinks and networking</p>

Speakers

 <p>de Brecks</p>	<p>DeBrecks Advisory was founded in 2000 by Seig de Vater. Through the DeBrecks network of private family offices and entrepreneurs throughout Europe, Middle East, Far East and Australia, DeBrecks offer an introductory service either through one-to-one or a full marketing campaigns in Europe. DeBrecks has successfully raised in excess of US\$6bn for many different businesses and investment strategies around the world over the last 16 years. Examples of the work undertaken for the network around the world (i) Seed Capital for media film and small businesses; (ii) Finance from entrepreneurs and peer-to-peer lending and other financial initiatives; (iii) successfully introduced investors to Funds - ABL, European L/S, MENA funds, global macro, long-only boutiques, energy and green funds and private equity ventures. Initiatives and work undertaken in the following territories on behalf of clients include Malta, Isle of Man, India, Indonesia, Australia, China, Africa and Mauritius.</p>
 <p>DNRC REPAIRING OUR SERIOUSLY WOUNDED</p>	<p>The Defence and National Rehabilitation Centre (DNRC) will be a remarkable facility providing outstanding clinical rehabilitation for seriously injured members of the armed forces – and, potentially, civilians. It is being built now in the East Midlands and when opened in 2018 will provide on one site a full suite of rehabilitation facilities, embracing neurological and complex trauma, thereby bringing benefits that could make it unique in the world. The opportunity to build the first ever civilian specialist rehabilitation centre on the site (the N in DNRC) was examined in depth last year and will be considered by Government this – along with R&D, training and education possibilities. The clinical capability being created by the DNRC promises to create a legacy enduring way beyond our generation.</p>
<p>Armstrong Investment Managers LLP</p>	<p>Armstrong Investment Managers LLP is a London-based investment advisor, fully regulated by the Financial Conduct Authority in the UK. CEO and Chief Investment Officer Dr Ana Armstrong launched the first UK-based Multi-Asset UCITS fund in 2004 and launched the current fund in January 2009. Multi-Asset means that the fund invests in all types of assets – equities, commodities, foreign exchange, interest rates etc., as determined by Dr Armstrong's models of the investment universe and her team's deep expertise of market opportunities. Downside risk is strictly controlled and has delivered strong returns for seven years. AIM has won many awards along the way, including the CTA Intelligence European Performance Award 2016.</p>
 <p>George Pragnell</p>	<p>Family-owned and run jeweller George Pragnell prides itself in a carefully selected world-class offering in Stratford-upon-Avon and at the 'by appointment' showroom in Berkeley Square, London. The company specialises in handcrafted British jewellery, Swiss watches, and antique and period jewellery. The family is focused on the acquisition of the finest rare gemstones.</p>
 <p>MIRABAUD 1818 Asset Management</p>	<p>Mirabaud is a banking and financial group with international reach dedicated to a clientele seeking personalised relationships, quality services and fully-optimised performance. The group continues the tradition of one of the oldest banking establishments in Switzerland, Mirabaud & Cie SA, which was founded in 1819 in Geneva. Mirabaud Asset Management is the asset management arm of Mirabaud. We provide a focused range of investment solutions to institutional and wholesale clients on a global basis. Our London office has 20 years' experience managing investments for institutional clients, and we have since developed further investment management expertise in numerous European offices. Mirabaud Asset Management provides a focused range of investment solutions to institutional and wholesale clients on a global basis. We remain true to the fundamental values consolidated over nearly 200 years and continue to serve the investment needs of our clients; today we manage a range of high conviction fixed income, equity, alternative and asset allocation products.</p>
<p>INGENIOUS</p>	<p>Ingenious was launched in 1998 to provide alternative investments to individuals, family offices and institutions. Our philosophy is clear: we help investors find simple solutions to complex problems, while managing their money conservatively. We seek value for our clients by selecting diversified opportunities which aim to preserve wealth while targeting asset growth. Since inception, clients have trusted us with over £9 billion, which we have deployed across our range of carefully designed investment strategies. Our expertise in the media sector is unparalleled and we are proud to be recognised as one of the largest independent investors in the UK's creative economy. We have also successfully diversified into real estate, where we have completed transactions with a value of over £80 million, and infrastructure, of which the team currently manages assets in excess of £500 million.</p>
 <p>Justerini & Brooks ESTABLISHED 1749 WINE & SPIRITS MERCHANTS</p>	<p>Justerini & Brooks was founded in London in 1749, and has been supplying fine wine to Buckingham Palace and every successive British Monarch since the coronation of King George III in 1761. With over three thousand five hundred different wines in stock Justerini has an unrivalled portfolio and is the largest importer of fine wines from the top estates of Burgundy, Barolo and Germany into the UK, as well as having long-standing relationships with the finest properties in Bordeaux, the Rhône, the Loire and Champagne. Justerini & Brooks holds close to two hundred million pounds of wine on behalf of its customers. Impeccable provenance, the highest quality storage, and the ability to quickly deliver wines to a global customer base are integral to the Justerini & Brooks customer service, with customers now spanning forty-nine different countries. Portfolio, expertise and personal service; Justerini & Brooks has been designed for the ultimate collector since 1749.</p>
 <p>ii interpeace</p>	<p>Interpeace is an international peacebuilding organization, established in 1994 to develop innovative solutions to build peace. With over 23 years of peacebuilding experience, we know that peace cannot be imported from the outside and must be built from within a society. Interpeace tailors its approach to each society and ensures that the work is locally driven. Together with local partners, we jointly develop peacebuilding programmes and help establish processes of change that connect local communities, civil society, government and the international community. Interpeace is supporting peacebuilding initiatives in Central America, Africa, Europe, the Middle East and Asia. Interpeace is a strategic partner of the United Nations, headquartered in Geneva, with offices in Abidjan, Brussels, Guatemala City, Nairobi, New York and Stockholm.</p>

The Team



Seig de Vater
Founder and Director



Hugh Knowles
Finance Director

Having qualified as a chartered accountant with Arthur Andersen, Hugh spent five years with Blenheim, then Europe's leading trade show and conference organiser. He has been finance director for a number of companies specialising in transportation and storage, including Cadogan Tate and currently Fort Box.



Marguerite Weber
Communications Director

Throughout her career, Marguerite has been involved in launching and developing executive search firms in the UK, Australia and Singapore. Her search experience includes introducing some of the most senior asset raisers and investment specialists in private wealth including family offices. Marguerite is instrumental in facilitating investment presentations and events for family offices.



Marianne van Pelt
Marketing Director

Marianne van Pelt is a communications and marketing specialist with more than 20 years experience working with family offices, private banks, luxury property groups, and luxury brands across the USA, Europe, the Caribbean, India, and the UAE. She has worked across sectors for clients such as Sun International; the Governments of Antigua, Anguilla, and the Turks & Caicos Islands; Richmond; Ashford Castle; N Peal Cashmere; and others. Marianne van Pelt holds a BA in Journalism from the University of Bridgeport Connecticut, USA and an MA in Public Relations and New Media from the Cork Institute of Technology, Ireland.

for more information please contact

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