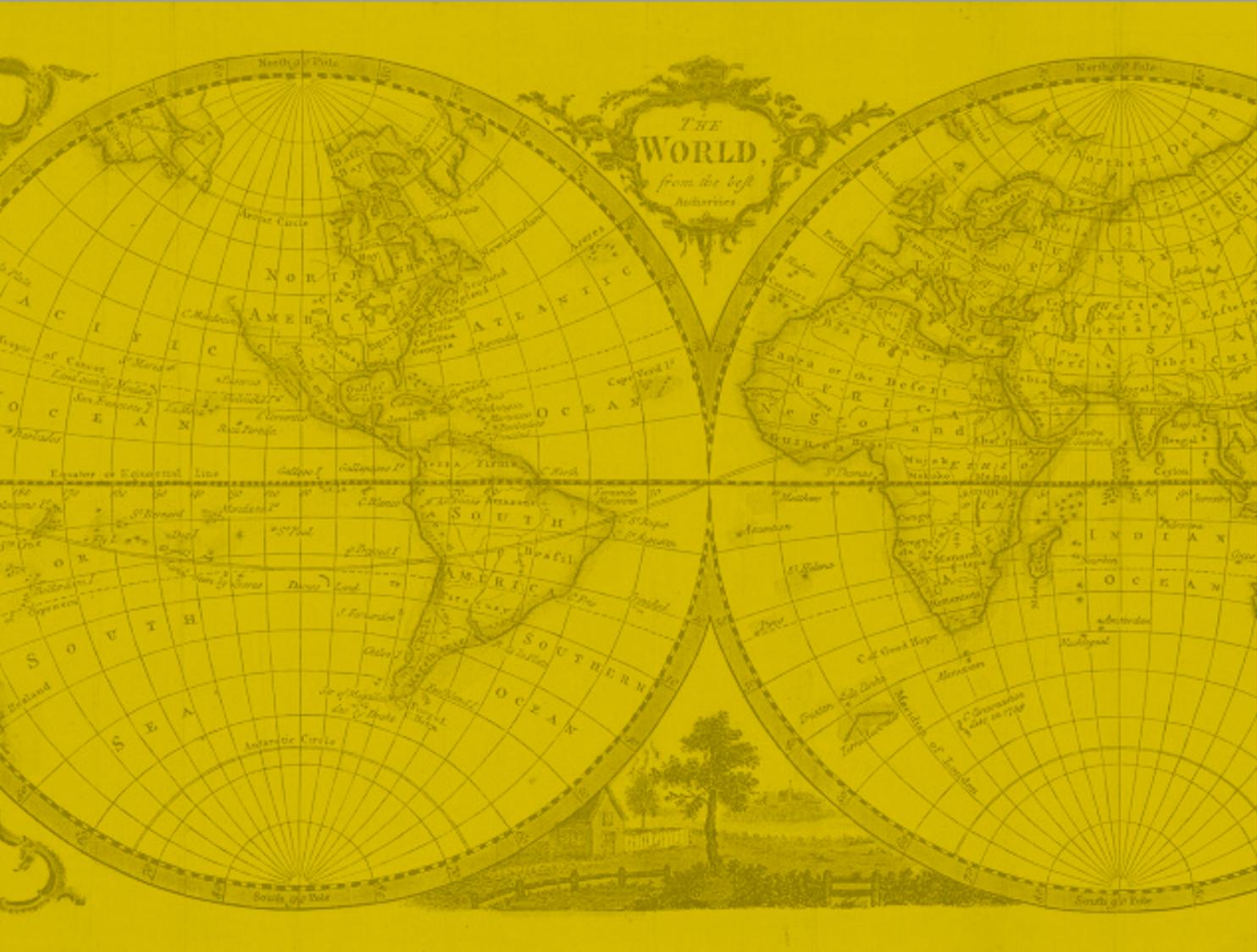


# The Ton

The Ton | Private Family Office Event | 5th October 2017 | Claridges

Private Family Office Event  
5th October 2017, Claridges



Debrecks



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—No1—  
ROSEMARY  
WATER

for more information please contact  
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FOR 100 YEARS.  
TELL HER IT'S A FAD.



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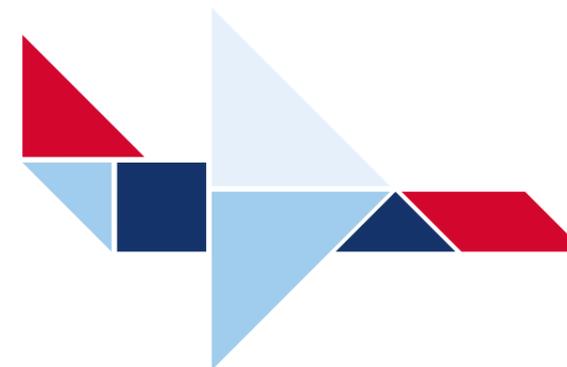
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No1

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# Agenda

12:15	Registration
12:30	Buffet Lunch
13:30	<b>Welcome and Opening Address</b> <i>Seig de Vater, Founder, The Ton</i>
13:45	<b>Presentation 1</b> <b>John Redwood - Chief Global Strategist, Charles Stanley</b> <p>John is a Distinguished Fellow of All Souls College, Oxford and a lecturer and commentator on economic and investment matters. He holds a doctorate from Oxford University. He is a Chartered fellow of the CISI, holding their Level 6 Investment qualification and the IMC Investment Management qualification. Earlier in his career, John was an investment analyst for Robert Fleming, an Investment Manager, Head of Research and then a Director for NM Rothschild in the 1970s and 1980s. Since then he has been a Pension trustee, a member of the Investment Committee of an Oxford College, the Chairman of an investment company, a non-executive Director of a hedge fund and an Investment Trust.</p>
14:00	<b>Presentation 2</b> <b>John Spearman - Chairman, Draper &amp; Dash</b> <p>John joined Collett, Dickenson, Pearce in 1972 and over the next 17 years helped to build the company into the largest private advertising group in the country and one of the most famous creative agencies in the world. In 1990 John left CDP as Chairman and Chief Executive and became Chairman of Lazer, the sales and marketing arm of ITV and Chairman of Playback, the management training company he started with Mel Smith and Griff Rhys Jones. In 1992 John became the founding Chief Executive of Classic FM. In 1996 John was appointed by the Secretary of State to the Arts Council. He also became an operating partner of Electra Investment. In 2006 John became Chairman of Scholtz and Friends, the largest privately owned advertising and marketing group in Germany. John became Chairman of Framestore Ltd, the film special effects company in 2000 when he helped to buy out the company from Meglomeia and is also Chairman of The World Weekly.</p> <p><b>Orlando Agrippa, CEO, Draper &amp; Dash</b>  Orlando has over 10 years of executive and CIO experience in the UK NHS system with relentless focus on the delivery of Service Improvement, Reducing Patient Wait Times, Clinical Systems, Business Intelligence and Analytics. Orlando spent time understanding the US healthcare system and worked in Australia as an analytics transformation director. With a track record of turnaround senior management success in both private and public sector organisations of varying scale and complexity. He has championed turnaround strategies within multimillion pound organisations to drive up performance and visibility. Orlando is the only healthcare chartered luminary representative for Europe, with only 10 chartered luminaries globally. Entrepreneurial experience of five acquisition, founder of international healthcare tech analytics firm D&amp;D and previous advisor and investor in Blockchain Fin Tech Firms, Market Places and Digital Analytics companies.</p>
14:20	<b>Presentation 3</b> <b>Bronwyn Corbett – CEO, Grit Real Estate Income Group Limited (“Grit” previously Mara Delta Property Holdings),</b> <p>The largest pan African focused real estate fund listed on the Johannesburg Stock Exchange and in Mauritius. With over ten years’ experience in the real estate investment sector, Bronwyn worked in an investment real estate business for 4 years as Financial Director. She joined Motseng Investment Holdings in April 2009 as the CFO, Bronwyn was the core of the investment team that took the portfolio to R2 billion in 3 years. In 2014, Bronwyn co-founded Delta International Property Holdings, now rebranded as (Grit Real Estate Income Group). She was part of the executive team that grew the portfolio to R12 billion in 4 years and converted the structure to a REIT. Bronwyn was awarded “Top CA (SA) Under 35” by the South African Institute of Chartered Accountants. She has also received a special recognition award by Woman in Property. In 2017, Bronwyn won the CEO Africa Awards 2017.</p>
14:40	<b>Presentation 4</b> <b>David Percival-Spencer, Founder, Rosemary Water</b> <p>David has been involved in two previous start-ups both growing quickly to £100m in sales (7 and 6 years respectively) - one private equity backed (exited in 2007 with a -\$104m valuation) and one family office backed (still part owner). David has been listed in the Sunday Times Fast track 6 times, won the Queens Award for international Trade and won Entrepreneur of the Year at the National Business awards. David’s newest venture is a unique and well backed drinks disrupter aimed at the growing health food market and looking to expand globally after a hugely successful launch.</p>
14:55	<b>Thank you and Closing Address</b> <i>Seig de Vater, Founder, The Ton</i>
15:00	Drinks and networking

# Speakers

	<p>Charles Stanley works for you. We take on your financial goals as our own, applying technology and deep market insight founded on genuine personal relationships. Our dedicated investment team will shape their approach to fit the way you want to work, focusing on your interests and ready to flex as your requirements change. Our focus on clients has endured since the foundation of Charles Stanley in 1792. We are independently owned, so our interests lie with you and not others. We have created financial security for many tens of thousands of people and, as at 30 June 2017, manage and administer in excess of £24 billion.</p>
	<p>Draper and Dash is a NHS healthcare Data, Analytics and insight provider. D&amp;D operates in the UK, US and Australia with over 60 plus customer and a relentless focus on providing healthcare organisations with solutions focused on delivering patient safety, cost improvements, performance, reduction in waiting times and overall better outcomes.</p>
	<p>Grit is the largest and only pan-African focused real estate income group listed on the Johannesburg Stock Exchange and the Stock Exchange of Mauritius. The Company focuses exclusively on real estate assets on the continent (excluding South Africa), underpinned by US Dollar and Euro denominated long-term leases with high quality tenants, delivering strong sustainable income. Grit manages c.US\$ 600 million worth of assets (post transfer of current acquisitions) across Mauritius, Zambia, Kenya, Mozambique and Morocco.</p>
	<p>No1 Rosemary Water was founded in 2017 by David Spencer-Percival with £1m seed funding from investors (EIS) and £1m of his personal capital. With strong flair for business and innovation David earned his stripes as an entrepreneur in the Recruitment Industry. He co-founded Huntress in 2000 with £2.2m seed capital and £4.2m PE Investment Capital. The business was sold in 2007 for \$104m with an annual turnover of £97m. Thereafter he co-founded Spencer-Ogden with £5m Investment capital. As the global energy, engineering and infrastructure recruiter of choice the business was valued at \$100m in 2017 by Goldman Sachs. With the award of Entrepreneur of the Year from the National Business Awards behind his name David has proved his worth as a CEO and leader. He embodies the core traits of entrepreneurship, incorporating passion and focus into growing long-term stable and profitable businesses.</p>

# EUROPE'S LEADING FAMILY OFFICE MARKETING BUSINESS

DEBRECKS



- ◆ Founded in 2000 by Seig de Vater
- ◆ Over 25 years of experience in Family Office Services
- ◆ Over US\$4 Billion raised

## CHANNELS OF DISTRIBUTION CREATED BY DEBRECKS

### THE EUROPEAN INVESTMENT SUMMIT

Seig de Vater founded The European Investment Summit, Europe's largest Family Office event, with Incisive Media in 2004. The European Investment Summit is held in London twice a year, and runs for two days.

### PRIVATE ROADSHOWS FOR RAISING CAPITAL

Bespoke lunches are organised on behalf of clients to raise money from selected families and entrepreneurial individuals who are interested in their particular idea.

### AUSTRALIA

An Australian office and network was created in 2004 to access the leading family offices and investors in the Australian market.

### GLOBAL NETWORK

The team of twelve are based in London, Jersey, Dubai, Melbourne and Shanghai.

### THE TON

A private investor event set up by Seig de Vater 12 years ago to present the best ideas and people to his private network (The Ton) built up over 30 years. Charities are also invited to present. The Ton is the term for the Georgian top '1000' individuals who built the empire. This is the modern day 'Ton'.

Seig has over 25 years of experience with Family Offices, starting with Cazenove & Co., where for 12 years he looked after Family Office funds and companies, and built relationships with over 500 families. In 2000, Seig founded Debrecks Marketing. Through the Family Office network in Europe, the Middle East, the Far East and Australia, Debrecks offers an introductory service either one-to-one, or a full marketing campaign.

Debrecks has raised in excess of US\$4 billion for various investment strategies, including ABL, European long/short, MENA long/short, Africa funds, global macro, long only boutiques, Multi-managers (UK), Fund of Funds, Green Funds, and Private Equity. In 2004, Seig founded a service to visit and meet with the family offices of Australia and the Super Funds (Pension Funds). In excess of 20 managers representing different strategies have visited and raised money, also seed capital for new and small businesses successfully undertaken – fashion, healthcare, peer to peer lending, advertising and disruptive ideas are a specialism.

In 2005, Seig also founded the European Family Office Investment Forum. He launched the first Leadership Summit and Investment Summit in London and continues to run these events with Incisive Media. The events have become increasingly successful in terms of numbers (over 300 families attend each event), and in terms of raising money for different ideas and funds through presentation to the Family Office audience.

In 2011, Seig was appointed Chairman of FMG Eurasia, which specialises in frontier funds, Iraq, MENA, Russia, China, India and Africa. As Chairman, Seig also facilitates distribution in Europe for FMG.

OPENING NOVEMBER 2017



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